



# AUO Corporation 1Q25 Results

April 30, 2025



# Safe Harbor Notice

- The statements included in this presentation that are not historical in nature are “forward-looking statements”. These forward-looking statements, which may include statements regarding AUO Corporation’s future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on AUO Corporation’s current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the TFT-LCD industry; as well as disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
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# 綜合損益表摘要

單位: 新台幣百萬元

|                                 | 1Q25                           | 4Q24                             | QoQ     | 1Q24                             | YoY               |
|---------------------------------|--------------------------------|----------------------------------|---------|----------------------------------|-------------------|
| 銷貨淨額                            | 72,102<br><small>12.1%</small> | 68,692                           | 5.0%    | 59,477                           | 21.2%             |
| 營業毛利(損)                         | 8,778<br><small>12.2%</small>  | 5,446<br><small>7.9%</small>     | 61.2%   | 1,962<br><small>3.3%</small>     | 347.5%            |
| 營業費用                            | 7,638<br><small>10.6%</small>  | 8,768<br><small>12.8%</small>    | (12.9%) | 6,902<br><small>11.6%</small>    | <del>42,703</del> |
| 營業淨利(損)                         | 1,141<br><small>1.6%</small>   | (3,323)<br><small>(4.8%)</small> |         | (4,940)<br><small>(8.3%)</small> |                   |
| 本期淨利<br><small>歸屬於母公司業主</small> | 3,294                          | 1,619                            | 103.4%  | (3,527)                          |                   |
| 營業淨利 + 折舊攤銷                     | 8,790<br><small>12.2%</small>  | 4,715<br><small>6.9%</small>     | 86.4%   | 3,455<br><small>5.8%</small>     | 154.4%            |

# 資產負債表摘要

單位: 新台幣百萬元

|                        | 1Q25    | 4Q24    | QoQ    | 1Q24    |
|------------------------|---------|---------|--------|---------|
| 現金及約當現金                | 67,418  | 68,447  | (1.5%) | 87,674  |
| 存貨                     | 33,383  | 33,811  | (1.3%) | 29,402  |
| 短期借款 <sup>(a)</sup>    | 19,690  | 16,304  | 20.8%  | 7,799   |
| 長期借款                   | 102,486 | 102,021 | 0.5%   | 110,339 |
| 權益總額                   | 158,910 | 159,773 | (0.5%) | 156,663 |
| 資產總額                   | 393,840 | 392,869 | 0.2%   | 382,666 |
| 存貨週轉天數 <sup>(b)</sup>  | 48      | 49      |        | 46      |
| 淨負債淨值比率 <sup>(c)</sup> | 34.5%   | 31.2%   |        | 19.4%   |

短期借款係指一年內到期之附息借款。

推算全年之營業成本除以當季平均存貨，再以 365 天除算而得。

短期借款 長期借款 現金及約當現金 權益總額。

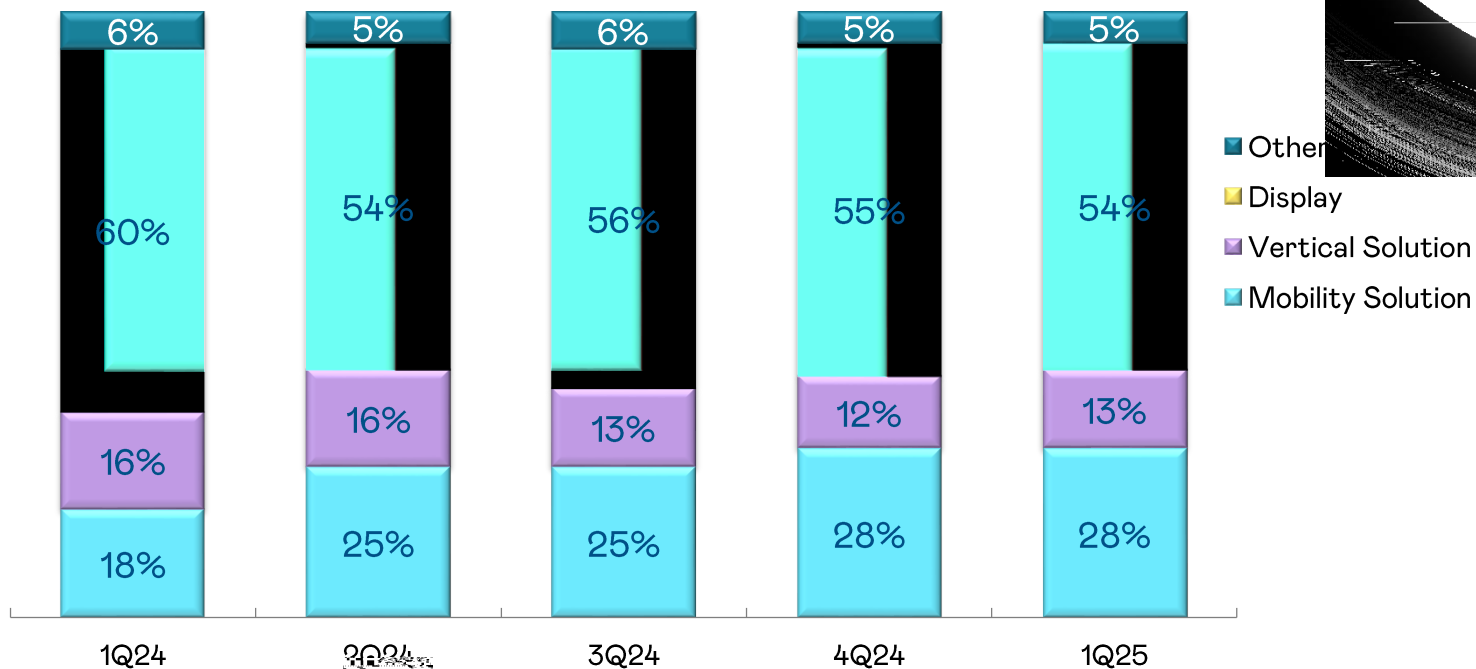
# 現金流量表摘要

單位: 新台幣百萬元

|                               | 1Q25    | 4Q24    | QoQ     |
|-------------------------------|---------|---------|---------|
| 營業活動之現金流入(出)                  | 1,735   | 8,784   | -       |
| 稅前淨利(損)                       | 4,487   | 3,019   | 1,468   |
| 折舊及攤銷                         | 7,650   | 8,038   | (389)   |
| 營運資金變動                        | (6,710) | 2,970   | (9,680) |
| 投資活動之現金流入(出)                  | (5,121) | (6,023) | 903     |
| 資本支出                          | (6,618) | (7,288) | 671     |
| 籌資活動之現金流入(出)                  | 1,471   | 2,631   | (1,160) |
| 銀行借款淨變動                       | 3,493   | 2,813   | 680     |
| 庫藏股買回成本                       | (1,824) | -       | (1,824) |
| 現金及約當現金增加(減少)數 <sup>(a)</sup> | (1,029) | 5,162   | (6,191) |

a) 現金及約當現金增加(減少)數包含營業活動、投資活動、籌資活動之現金流入(出)，以及匯率影響數。

# 營收分類



- Mobility Solution 智慧移動: 主要提供智慧座艙與移動服務解決方案
- Vertical Solution 垂直場域: 主要提供智慧零售、智慧醫療、智慧教育暨企業、智慧服務、其他工商顯示應用及能源事業等垂直場域解決方案
- Display 顯示技術: 主要提供液晶顯示器及筆記型電腦之顯示面板產品及包含用於電視LED顯屏
- Others 其他: 主要包含達運精密

# 2Q2025 Business Outlook

Based on our current business outlook, the Company expects:

## Mobility Solution

- Down low-single % QoQ

## Vertical Solution

- Up mid- to high-single % QoQ

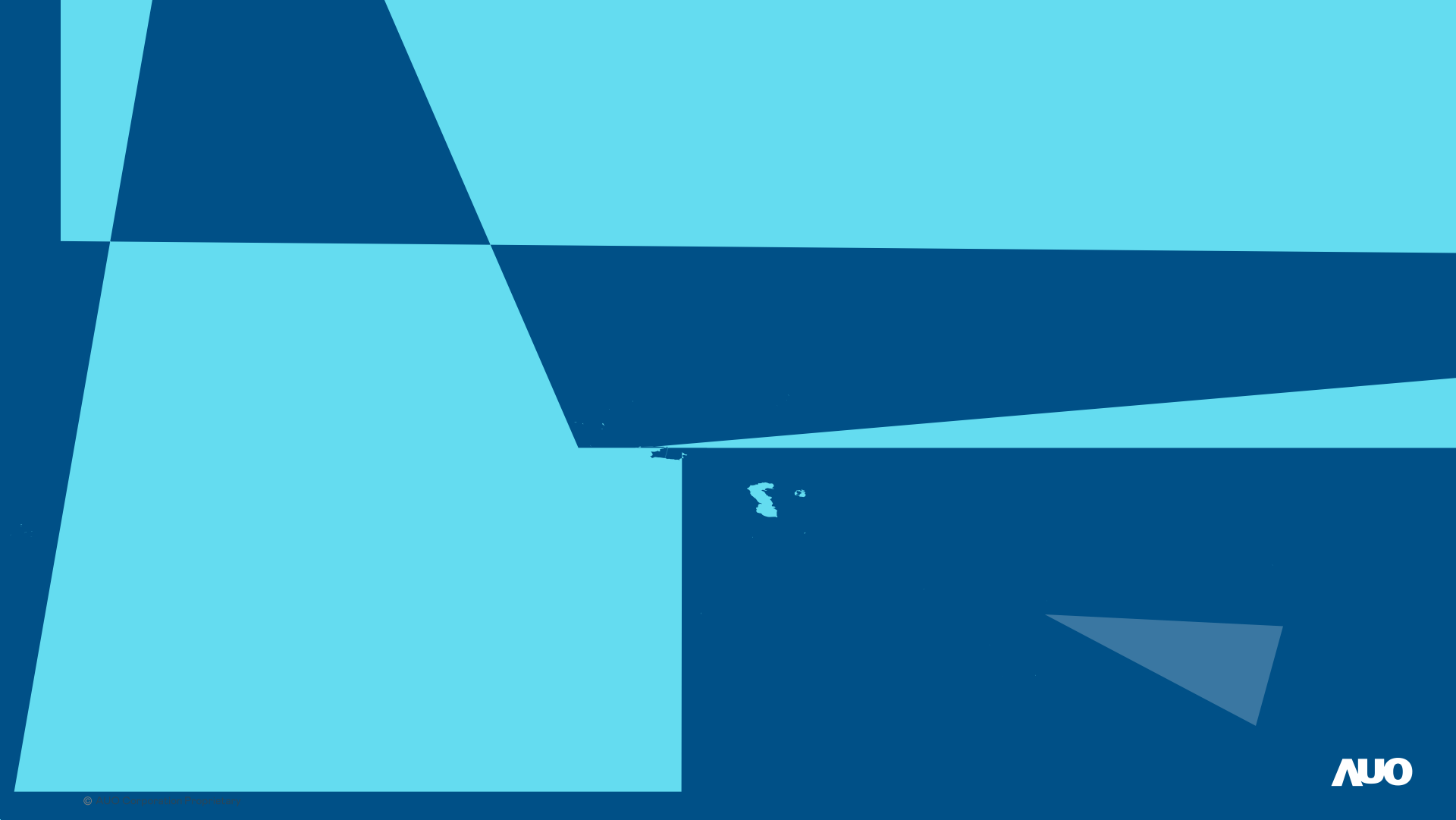
## Display

- Slight decline QoQ

- Third quarter revenue and earnings are expected to be lower than the second quarter due to a variety of factors, including the impact of the current economic conditions.

# Prepared Remarks



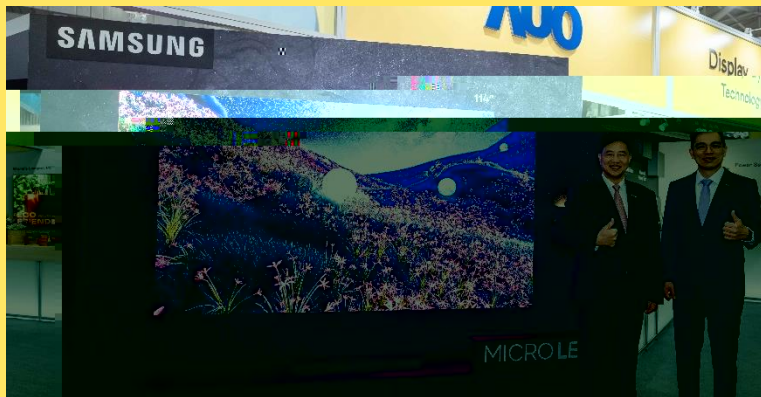


# Smart Cockpit

AUO x BHTC



# Advanced Display Technologies



Samsung 114" Micro LED TV



17.3" dual-side transparent Micro LED



65" 8K FSC LCD



Micro LED media bar for AFEELA

# Vertical Solution

## Smart Retail

Leveraging AI to Address Labor Shortages and Optimize Efficiency



**AI Recognition for  
Precision Marketing**



**Automated Pricing  
Updates for Promotions**

**Contactless Self-  
service Solution**

## Smart Enterprise

Bridging Virtual and Real Worlds Efficiently



**Interactive  
Smart Podium**

**138" All-in-One LED  
Display and 92" IFPD**



# AUO 3 Pillars Business

**AUO**

Maximizing Display Technology Value and Transforming to a Solution Provider

**Mobility Solution**  
AMSC



**Display**  
AUO



ADP + N



**Green Technology Applied to Empower Sustainability Goal**

**AUO**

# Q&A

[www.auo.com](http://www.auo.com)  
[ir@auo.com](mailto:ir@auo.com)



**友達光電股份有限公司及子公司**  
**合併綜合損益表**  
**民國一百一十四年第一季及民國一百一十三年第一季、第四季**  
(單位：百萬元新台幣(NTD)，每股盈餘及在外流通股數除外)

|               | 114年第一季 |       | 113年第四季 | 113年第一季 | 季成長%   | 年成長%  |
|---------------|---------|-------|---------|---------|--------|-------|
|               | NTD     | %     | NTD     | NTD     |        |       |
| 銷貨淨額          | 72,102  | 100.0 | 68,692  | 59,477  | 5.0    | 21.2  |
| 營業成本          | 63,323  | 87.8  | 63,246  | 57,516  | 0.1    | 10.1  |
| 營業毛利(損)       | 8,778   | 12.2  | 5,446   | 1,962   | 61.2   | 347.5 |
| 營業費用          | 7,638   | 10.6  | 8,768   | 6,902   | (12.9) | 10.7  |
| 營業淨利(損)       | 1,141   | 1.6   | (3,323) | (4,940) | —      | —     |
| 營業外收入及支出合計    | 3,347   | 4.6   | 6,342   | 25,116  | (47.2) | 105.9 |
| 稅前淨利(損)       | 4,487   | 6.2   | 3,019   | (3,315) | 48.6   | —     |
| 所得稅利益(費用)     | (1,228) | (1.7) | (1,232) | (260)   | (0.3)  | 373.1 |
| 本期淨利(損)       | 3,259   | 4.5   | 1,787   | (3,574) | 82.4   | —     |
| 其他綜合損益        | (670)   | (0.9) | 1,045   | 1,492   | —      | —     |
| 本期綜合損益總額      | 2,589   | 3.6   | 2,832   | (2,082) | (8.6)  | —     |
| 本期淨利(損)歸屬於：   |         |       |         |         |        |       |
| 母公司業主         | 3,294   | 4.6   | 1,619   | (3,527) | 103.4  | —     |
| 非控制權益         | (35)    | (0.0) | 168     | (48)    | —      | 27.8  |
| 本期淨利(損)       | 3,259   | 4.5   | 1,787   | (3,574) | 82.4   | —     |
| 本期綜合損益總額歸屬於：  |         |       |         |         |        |       |
| 母公司業主         | 2,555   | 3.5   | 2,680   | (2,105) | (4.7)  | —     |
| 非控制權益         | 35      | 0.0   | 152     | 23      | (77.2) | 48.5  |
| 本期綜合損益總額      | 2,589   | 3.6   | 2,832   | (2,082) | (8.6)  | —     |
| 基本每股盈餘        | 0.43    |       | 0.21    | (0.46)  |        |       |
| 加權平均在外股數(百萬股) | 7,645   |       | 7,668   | 7,668   |        |       |

友達光電股份有限公司及子公司  
合併資產負債表  
民國一百一十四年及一百一十三年三月三十一日  
(單位：百萬元新台幣(NTD))

|             | 114.03.31 |       | 113.03.31 |       | 年成長      |         |
|-------------|-----------|-------|-----------|-------|----------|---------|
| 資產          | NTD       | %     | NTD       | %     | NTD      | %       |
| 現金及約當現金     | 67,418    | 17.1  | 83,634    | 22.9  | (20,256) | (33.1)  |
| 應收票據及帳款淨額   | 26,984    | 6.9   | 21,607    | 5.6   | 5,377    | 24.9    |
| 其他金融資產-流動   | 6,905     | 1.8   | 4,921     | 1.3   | 1,984    | 40.3    |
| 存貨淨額        | 33,383    | 8.5   | 29,402    | 7.7   | 3,981    | 13.5    |
| 其他流動資產      | 5,157     | 1.3   | 3,342     | 0.9   | 1,815    | 54.3    |
| 流動資產合計      | 139,848   | 35.5  | 146,947   | 38.4  | (7,099)  | (4.8)   |
| 長期投資        | 28,462    | 7.2   | 27,717    | 7.2   | 745      | 2.7     |
| 固定資產淨額      | 165,047   | 41.9  | 170,103   | 44.5  | (5,056)  | (3.0)   |
| 履行合約成本      | 9,808     | 2.5   | 0         | 0.0   | 9,808    | —       |
| 使用權資產淨額     | 9,600     | 2.4   | 9,731     | 2.5   | (131)    | (1.3)   |
| 其他非流動資產     | 41,077    | 10.4  | 28,168    | 7.4   | 12,908   | 45.8    |
| 非流動資產合計     | 253,993   | 64.5  | 235,719   | 61.6  | 18,274   | 7.8     |
| 資產總計        | 393,840   | 100.0 | 382,666   | 100.0 | 11,175   | 2.9     |
| 負債          |           |       |           |       |          |         |
| 短期借款        | 1,394     | 0.4   | 285       | 0.1   | 1,109    | 389.2   |
| 應付票據及帳款     | 53,228    | 13.5  | 48,515    | 12.7  | 4,713    | 9.7     |
| 一年內到期之長期負債  | 18,295    | 4.6   | 7,514     | 2.0   | 10,782   | 143.5   |
| 金融負債-流動     | 64        | 0.0   | 77        | 0.0   | (13)     | (16.7)  |
| 應付費用及其他流動負債 | 35,497    | 9.0   | 33,627    | 8.8   | 1,869    | 5.6     |
| 應付設備及工程款    | 2,737     | 0.7   | 4,208     | 1.1   | (1,471)  | (35.0)  |
| 流動負債合計      | 111,216   | 28.2  | 94,227    | 24.6  | 16,989   | 18.0    |
| 長期借款        | 102,486   | 26.0  | 110,339   | 28.8  | (7,853)  | (7.1)   |
| 其他非流動負債     | 21,229    | 5.4   | 21,437    | 5.6   | (208)    | (1.0)   |
| 非流動負債合計     | 123,715   | 31.4  | 131,776   | 34.4  | (8,061)  | (6.1)   |
| 負債總計        | 334,931   | 85.0  | 326,003   | 84.6  | 8,928    | 2.7     |
| 權益          |           |       |           |       |          |         |
| 股本          | 76,679    | 19.5  | 76,994    | 20.1  | (315)    | (0.4)   |
| 資本公積        | 46,648    | 11.8  | 48,386    | 12.6  | (1,739)  | (3.6)   |
| 保留盈餘        | 31,213    | 7.9   | 28,135    | 7.4   | 3,079    | 10.9    |
| 其他權益        | (315)     | (0.1) | (2,825)   | (0.7) | 2,510    | 88.8    |
| 庫藏股票        | (1,824)   | (0.5) | (240)     | (0.1) | (1,584)  | (658.7) |
| 非控制權益       | 6,509     | 1.7   | 6,214     | 1.6   | 296      | 4.8     |
| 非控制權益       | 158,910   | 40.3  | 156,663   | 40.9  | 2,247    | 1.4     |
| 負債及權益總計     | 393,840   | 100.0 | 382,666   | 100.0 | 11,175   | 2.9     |



友達光電股份有限公司及子公司  
合併現金流量表  
民國一百一十四年及一百一十三年一月一日至三月三十一日  
(單位：百萬元新台幣(NTD))

|                         | 114年度第一季<br>NTD | 113年度第一季<br>NTD |
|-------------------------|-----------------|-----------------|
| <b>營業活動之現金流量：</b>       |                 |                 |
| 本期稅前淨利(損)               | 4,487           | (3,315)         |
| 折舊及攤銷                   | 7,650           | 8,395           |
| 權益法認列之投資損益              | 62              | 64              |
| 營運資金變動                  | (6,710)         | (1,891)         |
| 其他變動                    | (3,753)         | (1,701)         |
| 營業活動之淨現金流入(出)           | 1,735           | 1,553           |
| <b>投資活動之現金流量：</b>       |                 |                 |
| 處分按公允價值衡量之金融資產          | 289             | 0               |
| 取得按公允價值衡量之金融資產          | (285)           | (193)           |
| 處分不動產、廠房及設備             | 553             | 291             |
| 處分採用權益法之投資              | 0               | 4,218           |
| 取得固定資產                  | (6,618)         | (8,250)         |
| 其它變動                    | 940             | (1,191)         |
| 投資活動之淨現金流入(出)           | (5,121)         | (5,126)         |
| <b>籌資活動之現金流量：</b>       |                 |                 |
| 短期借款增加(減少)              | (2,097)         | 22              |
| 長期借款增加(減少)              | 5,589           | 6,019           |
| 租賃負債本金償還                | (206)           | (163)           |
| 庫藏股買回成本                 | (1,824)         | 0               |
| 其他變動                    | 8               | 7               |
| 籌資活動之淨現金流入(出)           | 1,471           | 5,885           |
| <b>匯率影響數</b>            | 887             | 1,393           |
| <b>本期現金及約當現金增加(減少)數</b> | (1,029)         | 3,704           |
| <b>期初現金及約當現金餘額</b>      | 68,447          | 83,969          |
| <b>期末現金及約當現金餘額</b>      | 67,418          | 87,673          |

The background is a solid dark blue. In the top right corner, there is a large, light blue, 3D-rendered semi-circular shape. To its right, there is a small, bright yellow square. In the bottom left corner, there is a small, metallic, cylindrical object. The text "Tap Into The Possibilities" is centered in the middle of the image in a white, sans-serif font.

Tap Into The Possibilities

**AUO**